

Message Text

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DRAFTED BY: COM/BIC/OED/MEPD/JPHILBRICK/LAW

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R 112145Z APR 74

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI

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PASS GRIFFIN OR HOWELL

E.O. 11652: N/A

TAGS: BEXP, TC

SUBJECT: MAJOR PROJECT: FLOATING DESALINATION PLANT FOR ABU
DHABI

REF: ABU DHABI 338; STATE 59307; STATE 67267

IN ORDER TO KEEP POST INFORMED OF US FIRMS INTEREST IN
SUBJECT PROJECT, FOLLOWING EXCERPTS FROM TELEX SENT BY
CHEMICO/ENVIROGENICS TO HABIB AHMED ABU DHABI DEPARTMENT
WATER AND ELECTRICITY APRIL 8, 1974 ARE PROVIDED:

U.S. STATE DEPARTMENT HAS ADVISED OF YOUR URGENT NEED
FOR ADDITIONAL WATER DESALINATION FACILITIES. WE ARE
INTERESTED IN HELPING YOU TO MEET THESE REQUIREMENTS
AND ARE ACTIVELY WORKING ON THIS POSSIBILITY. WE
HOPE THAT WE CAN BE OF SOME HELP.

1. WE PRESENTLY HAVE A NUMBER OF MSF POLYPHOSPHATE

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TYPE UNITS OF APPROXIMATELY TWO HUNDRED NINETY

THOUSAND (290,000) U.S. GPD CAPACITY IN VARIOUS STAGES OF CONSTRUCTION, SOME OF THESE COULD BE MADE AVAILABLE TO YOU AT A CONSIDERABLE SACRIFICE TO THE INTERESTS OF OTHER CLIENTS.

2. WE ALSO HAVE ON HAND A SMALL PORTABLE DEMONSTRATION TYPE UNIT OF APPROXIMATELY SEVENTY THOUSAND (70,000) GPD CAPACITY WHICH COULD BE AVAILABLE ON VERY SHORT NOTICE.

3. TWO OF THE MSF UNITS ARE NEARLY COMPLETED NOW. WE BELIEVE THAT THESE TWO UNITS COULD BE READY FOR OPERATION BY THE FIRST OF 1975 OR SOONER PROVIDED THAT WE CAN FIND AND SUPPLY THE NECESSARY AUXILIARIES SUCH AS STEAM AND POWER GENERATION, SEA WATER PUMPS, PRODUCT WATER AND FUEL OIL STORAGE TANKS, ETC. IN TIME TO MEET YOUR SCHEDULE. TWO ADDITIONAL UNITS COULD BE AVAILABLE FOR POSSIBLE OPERATION IN EARLY SECOND QUARTER 1975. ALL OF THESE UNITS COULD BE SUPPLIED SUITABLE FOR BARGE MOUNTING OR ALTERNATELY THEY COULD BE MOUNTED ON SKIDS FOR INSTALLATION ASHORE AND RELATIVELY EASY RELOCATION TO OTHER SITES, IN THE FINAL ANALYSIS IT MIGHT BE BETTER TO ADOPT THE SKID MOUNTED APPROACH BUT THIS CAN BE FINALLY DETERMINED LATER.

4. WE ARE PRESENTLY ATTEMPTING TO LOCATE AND OBTAIN PRICES FOR THE REQUISITE AUXILIARY EQUIPMENT THAT WOULD BE AVAILABLE TO MEET THE ABOVE DATES.

5. WE EXPECT TO HAVE AN APPROXIMATE ESTIMATE OF THE COSTS COMPLETED IN ABOUT ONE WEEK, BECAUSE OF THE SHORT TIME FOR PREPARATION AND THE LACK OF COMPLETE DEFINITION FOR THE AUXILIARY EQUIPMENT REQUIREMENTS, A PORTION OF THIS ESTIMATE WILL NOT BE FIRM. WE WILL BE PREPARED TO MEET WITH YOU SOON AFTER COMPLETING THE ESTIMATE TO DISCUSS THE DETAILS.

IN ORDER TO MEET THE ABOVE SCHEDULE IT WILL BE NECESSARY TO PROCEED VERY QUICKLY AND MAKE EARLY DECISIONS ON THE AWARD AND EXECUTION OF THIS WORK.

WE WILL NEED TO TAKE SOME ACTION THIS WEEK TO HOLD UP SHIPMENT OF THE FIRST TWO UNITS TO THE ORIGINAL BUYER
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SO PLEASE ADVISE BY TELEX SOONEST POSSIBLE IF THE POSSIBILITIES OUTLINED ABOVE ARE OF INTEREST TO YOU. OTHERWISE THIS POSSIBILITY MAY ESCAPE US. KISSINGER

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